

Message Text

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PAGE 01 KUALA 02984 130827Z
ACTION EA-12

INFO OCT-01 ISO-00 SOE-02 AID-05 CEA-01 CIAE-00
COME-00 DODE-00 EB-08 DOE-15 H-01 INR-10 INT-05
L-03 NSAE-00 NSC-05 OMB-01 PM-05 ICA-11 OES-07
SP-02 SS-15 STR-07 TRSE-00 ACDA-12 /128 W
-----117895 132311Z /15

R 130644Z APR 78
FM AMEMBASSY KUALA LUMPUR
TO SECSTATE WASHDC 3405
INFO AMEMBASSY SINGAPORE
AMEMBASSY TOKYO

C O N F I D E N T I A L KUALA LUMPUR 2984

E. O. 11652: GDS
TAGS: ENRG, BENC, MY
SUBJ: BINTUL LNG PROJECT; AWARD OF CONTRACT

1. LOCAL AGENT OF CREST ENGINEERING HAS INFORMED THE
EMBASSY THAT CREST HAS BEEN AWARDED AN ENGINEERING CONTRACT
WORTH NINE TO TWELVE MILLION DOLLARS ON THE OFFSHORE WORK
ON THE BINTULU LNG PROJECT. LOCAL AGENT WAS QUITE PLEASED
AND STATED THAT THIS WOULD BE A FOOT IN THE DOOR FOR CREST
TO OBTAIN THE MORE LUCRATIVE CONSTRUCTION CONTRACT IN THE
FUTURE.

2. A JOURNALIST SOURCE HAS INFORMED THE EMBASSY THAT HE
WAS INFORMED BY A PETRONAS OFFICIAL THAT PETRONAS HAS SHORT
LISTE BECHTEL, PULLMAN-KELLOG AND THE PROCON-JAPANESE
GASOLINE CORP. (JGC) JOINT VENTURE AS POTENTIAL PRIMARY
CONTRACTORS ON THE PROJECT. THE EMBASSY IS NOT IN THE
POSITION TO COMMENT ON THE VALIDITY OF THIS INFORMATION
HOWEVER. SOURCE ALSO COMMENTED THAT JGC WAS THE ONLY
JAPANESE FIRM THAT HAS BEEN ACTIVELY COMPETING FOR THE
PROJECT AND SPECULATED THAT THE GOJ HAD ALREADY DECIDED
TO BACK JGC WITH CONCESSIONAL FINANCING AND OTHER MEASURES
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ON THIS PROJECT AND THAT POTENTIAL JAPANESE COMPETITORS TO
JGC ON THE JOB WERE DISCOURAGED FROM COMPETING.
MILLER

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NNN

Message Attributes

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Decaption Note: 25 YEAR REVIEW
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Disposition Approved on Date:
Disposition Case Number: n/a
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